

PRESENTATION - Q3 2019



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THE SDGS - ARE NOT JUST NICE TO HAVE - BUT NEED TO HAVE, AS THEY ALSO HIGHLIGHT CRITICAL RISK AND RESILIENCE THREATS!



THE 17 GLOBAL GOALS FOR SUSTAINABLE DEVELOPMENT





## BIG IMPACT GAME-CHANGERS

## WHICH WE DEFINE AS:-

- SDG FOCUSSED START UPS & SCALE UPS
- BOLD WITH BIG AMBITION OF IMPACT
- SYSTEMIC (JOINED UP THINKING)
- INNOVATIVE SCALEABLE REPLICABLE
- NOT FOR PROFIT
- FOR PROFIT WITH PURPOSE
- POLICY INITIATIVE
- CAMPAIGN



## 3 part challenge and massive opportunity

BIG IMPACT
GAME-CHANGERS

impact ventures

technologies

policy ideas

infrastructure projects

not for profits

campaigns

impact investment funds

BADLY NEED
INTELLIGENT
ACCESS TO
RISK CAPITAL
AND SUPPORT

REQUIRE
HIGH QUALITY
RISK MANAGED
DEAL FLOW AND
CO-INVESTORS

DEMAND
TO BE INCLUDED,
INCENTIVISED, AND
GIVEN THE CHANCE
TO CONTRIBUTE TO
REAL IMPACT

THE BIG CROWD
(PEOPLE EVERYWHERE)

IMPACT INVESTORS

INVESTORS, DONORS

TAPPING INTO THIS

MASSIVE UNMET NEED IS

CRITICAL TO ADDRESSING

THESE TRULY IMPORTANT

**GLOBAL ISSUES** 



## Joined up thinking can create:





## By using innovative finance





A systemic model to innovate and intermediate to help address the 'Intelligent Access To Capital Challenge' for the most important 'impact ventures', 'technologies', 'policy ideas', 'infrastructure projects', 'not for profits', 'campaigns' and 'impact investment funds', - GLOBALLY.



## The 360 Impact Investment Opportunity

To Scale Up and Speed Up Progress on the SDGs

A detailed plan to

unlock and better direct

£100 Billion of catalytic

capital over 10 years

to tackle the SDGs

Raising:-

• £2.65 million (\$3.2 m) EQUITY

+ FUND UNITS

- £50 million (\$60 m)
- £4 billion (\$4.8 b)

vision for a global

Sustainable Development Bank

## [RANSFORM Founder and CEO



## Steve Podmore

- Worked for 8 years on the model for Transform Global then a further 4 Years on the development of BIGCrowd - before recently merging the two concepts alongside the SDG 360 Game-changer Fund.
- Sales, marketing, consulting, education and training background
- Created 'The Economic Food Chain Theory'
- Author of upcoming 'Innovation Immunity and The Global Goals'
- Interests include: purpose driven business; marketing and sales; psychology; technology; impact investment;
   economics; financial and government reform; and creating a better world.





## Team and advisory board snapshot



Gillian Harding-Moore

Former Saatchi and Saatchi advertising executive, development director of a fashion logistics platform, and owner of a multi faceted digital design agency.



**Hans Lindroth** 

Senior advisor and investment director for Swedish HNW family office, its philanthropic foundation and multiple diverse business units.



**Kurt Hoffman** 

Founding head of the Shell Foundation, former academic, now focussed on social entrepreneurship, development, philanthropy and impact investment.



**Phil Colclough** 

Direct selling expert with broad experience of on and offline sales, sales management, and structuring of innovative compensation structures.



**Gavin Peacock** 

Former mid middle office banker for JP Morgan, Barclays etc, specialist in risk, working for 4 yrs in social system design & enterprise zone development.



**Hamid Malik** 

Senior advisor to UNCTAD on development and enterprise issues, engineer by training, and former Siemens development executive.



**Alex Newman** 

Special assistant at US Dept of Homeland security and Emergency Services for the State of NY, planner, former UN field mission operative.



Elias Masilela

SA economist, former head of PIC (Pension Investment Corporation), Global Compact board member, Responsible Investment professional.



**Martin Chilcott** 

Founder of 2Degrees Network, a collaboration and analytics platform to help improve the environmental footprint of industrial supply chains.



Jagdeep Bhaura

Founder of MyPeopleBiz, an innovative recruitment marketplace, and a former tech executive who led a global award winning crowdsourcing project for GE.



Flick Hardingham

Open innovation and collaboration expert with background in marketing public relations and international workshop facilitation and delivery.



Steve Rocco

Impact investment consultant and marketing executive, co-founder of the first impact investment broker platform. in the US, Europe and the Middle East. the EU, UN, World Bank and other DFI's



Rebekah Clark

A comms and media leader with 18 years of agency, corporate and gov business analyst, due diligence expert NY based Mission Markets, the worlds experience changing hearts and minds and advisor, experienced working with



Peter Rowan

Paris based sustainability focussed



**Rory Sutherland** 

Vice Chairman of Ogilvy UK, Founder of the Ogilvy Behaviour Sciences Practice, former President of the IPA, author and super entertaining TED talker & speaker.



**Emma Michelle Parnes** 

Corporate Lawyer with a professional background and a strong passion for social and environmental issues, and also technology entrepreneur.



**Debbie Carlton** 

An engineer by training, now one of the worlds most accomplished and experienced E-learning and related technology practitioners and advisors.



**Cristyn Bevan** 

Client facing and entrepreneurial ad guy, with a pedigree serving prestigious agencies (Ogilvy, Grey, Leagas Delaney) and their clients.



**Bremley W Lyngdoh** 

Inspiring social entrepreneur, renowned speaker, founder of Worldview Impact Foundation, expert in complex eco-system restoration and community development.



**Alan Knight** 

Head of Corporate Responsibility, ArcelorMittal, Former Sustainable Development Commissioner and Sustainability Advisor at Virgin Gp.

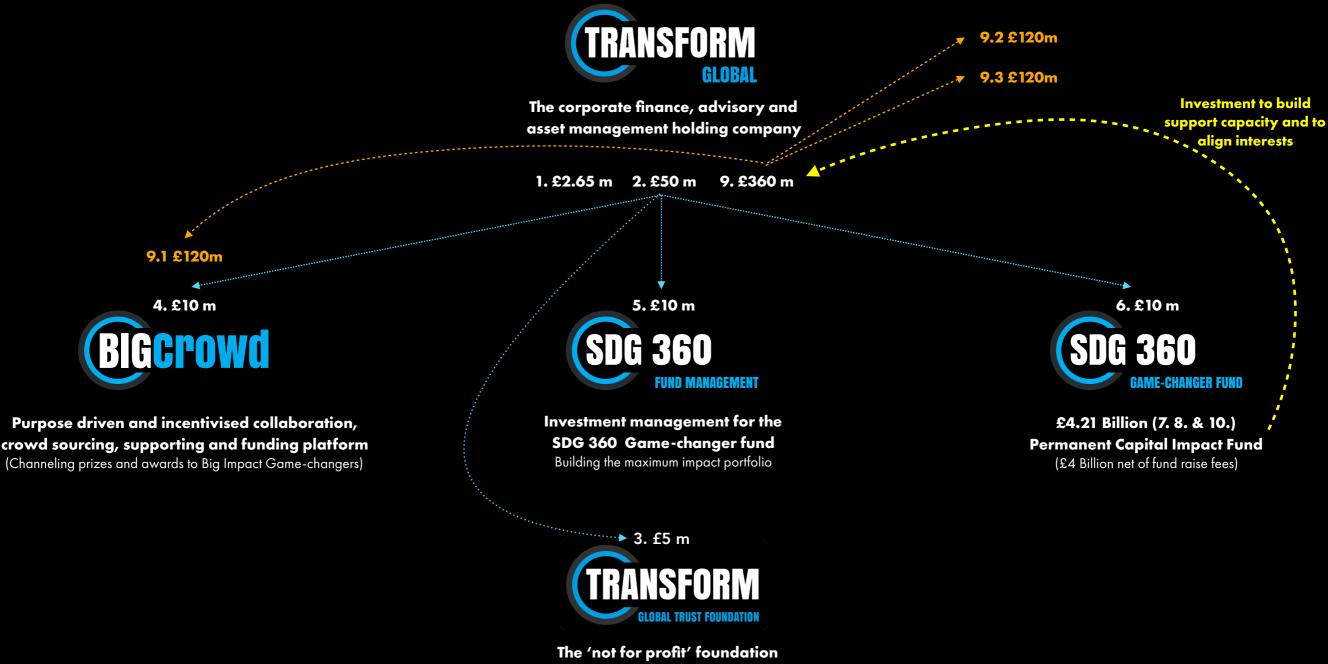


**Zee West** 

Founder of Fintech for Good event series, Blockchain, AI, VR and Crowdfunding, advisor, marketing professional, tech entrepreneur and super networker.



## 'Sustainable Development Bank' structure and brands



and intelligent governance vehicle.

- 1. £2.65m pre seed / final friends and family equity (going operational / comms / MVP / raise)
- 2. £50m seed round equity (retaining £15m for excess capitalisation, core costs, fees etc)
- \$\pmu.5m Transform Global Trust Foundation (launch costs of governance foundation)
  - 4. £10m BIGCrowd Ltd (tech build, launch, marketing)
    - £10m SDG 360 Fund Management Ltd (set up costs)
  - £10m SDG 360 Game-changer Fund (structuring and raise)
- £210 million discounted cornerstone commitments to the SDG 360 Fund

- 8. £4 billion main raise of the SDG 360 Game-changer fund
- 9. •••• £360m A Round (hard wired to be invested from the SDG 360 fund to align interests and build the capacity of Transform Global to support and add value to fund investments)
  - 9.1. £120m BIGCrowd (marketing and scaling)
  - 9.2. £120m Transform Global Working Capital (3 years while capacity is built)
  - •••••• 9.3. £120m Transform Global Acquisitions and Investments (buy, invest, build)
- 10. Fees for managing the SDG 360 Fund are 2% (£80m p/a) split SDG 360 FM and Transform Global.

## Steps to raising the + £4 billion permanent capital fund

- 1. Raising £2.65m then £50m of equity into Transform Global Ltd from strategic and high profile impact investors (targeted:- Branson, Case, Benioff, Gates, Skoll, Robbins, Sovereign Funds)
  - Potential 100 220 x multiple return in 4 7 years, with earlier partial liquidity
- 2. Credible Team + MVP & sales started for BIGCrowd + enhanced presentation
- 3. Top Investment Bank and related partner agreements
  - £210 Million in fees for advising on, and raising the SDG 360 Game-changer Fund
  - Brand enhancing, highly effective marketing and recruitment tool
- 4. Top Investment Manager Agreements (targeted 2 5 of top hedge fund managers globally)
  - £250 m £5 b to manage
  - Significant impact
  - Compelling deal flow opportunities



## Powerful performance incentives to align all interests

Transform Global Equity	B Round	IPO	POST IPO +
Capitalisation (post money) (After rounds of £2.65m, £50m and £360m)	£5 b	£12.5 b	£25b
New Money	£500 m	£2.5 b	
Talent - value of shares and share options (Including equity used for ecosystem investments and acquisitions)	£1 b	£2 b	£4b

SDG 360 Fund Units	Launch	IPO	POST IPO +
Capitalisation (post money)	£5 b	£12.5 b	£25 b
New Money	£4.21 b	£2.5 b	
Transform Global Founders	£50 m	£100m	£200m
Transform Global Talent	£100 m	£200m	£400m
BIGCrowd Talent	£100 m	£200m	£400m
SDG 360 FM Talent	£100 m	£200m	£400m
Transform Acquisitions / Ecosystem	£100 m	£200m	£400m
Talent - value of SDG 360 fund units	£450 m	£900m	£1.8 b

£1.45 b

£5.8 b

£2.9 b

**Total Incentive Compensation** 

TRANSFORM GLOBAL HAS A STRUCTURE DESIGNED TO ENABLE THE MANY PERSONNEL INVOLVED IN CREATING THE SUCCESS, TO DO INCREDIBLY WELL FINANCIALLY - THOUGH THEY HAVE TO PERFORM TO EARN BIG REWARDS - THUS DRIVING INVESTOR RETURNS -AND WITH THE TRANSFORM GLOBAL TRUST FOUNDATION TO ACT AS A GOVERNANCE ANCHOR, FINANCIAL RETURNS ARE DEPENDENT ON HITTING BIG IMPACT TARGETS AND ADHERING TO STRICT ESG CRITERIA



## **Target investor returns**

- £5.8 Billion Talent For All Entities (including acquisitions) (excluding Founder + f&f) (equity + fund units)
- £1.1 Billion Transform Global Trust Foundation (equity + fund units)
- £583m (220 x return) £2.65m Pre Seed Investor (equity + fund units)
- £4.4 Billion (110 x return) £50m Seed Investor (equity + fund units)
- £4 Billion (11 x return) £360m A Round Transform Global Equity Investor
- £2 Billion (4 x return) £500m B Round Transform Global Equity Investor
- £5 Billion (2 x return) £2.5 Billion Transform Global IPO Investors
- £1.2 Billion (6 x return) £210 Million SDG 360 Game-changer Fund Investors
- £16 Billion (4 x return) £4 Billion SDG 360 Game-changer Fund Investors
- £5 Billion (2 x return) £2.5 Billion SDG 360 Game-changer Fund Investors

INVESTORS AND
STAKEHOLDERS WITH
BOTH EQUITY AND
SDG 360 FUND UNITS

TRANSFORM GLOBAL

A & B ROUND + IPO

EQUITY INVESTORS

SDG 360 GAME-CHANGER FUND INVESTORS

TRANSFORM GLOBAL AND THE SDG 360 GAME-CHANGER FUND ARE BOTH DESIGNED TO RAISE MULTIPLE ROUNDS OF INVESTMENT AND TO DELIVER HEALTHY RETURNS ON INVESTMENT ALONGSIDE TARGET IMPACTS. DETAILED IN THIS DECK AND OTHER MATERIAL, MANAGEMENT BELIEVE THAT A COMBINED £50 BILLION OF VALUE CAN BE CREATED OVER A 5 - 8 YEAR PERIOD - AND MUCH MORE OVER 10 YEARS. SHOULD OUR PERFORMANCE TARGETS BE BE ACHIEVED, AND FUNDS RAISED AT TARGET VALUES (WITH TALENT BEING HEAVILY INCENTIVISED TO ACHIEVE IT), THEN RETURNS FOR DIFFERENT STAKEHOLDERS WOULD BE ALONG THE LINES SHOWN - WITH EQUITY, FUND UNITS OR A COMBINATION OF BOTH.

NB. ASSUMPTIONS ARE BASED AND MANY VARIABLES WHICH ARE SUBJECT TO CHANGE. THE ABOVE IS A GUIDE ONLY AND SHOULD NOT BE RELIED ON TO MAKE INVESTMENT DECISIONS. INVESTORS SHOULD TAKE PROFESSIONAL AND INDEPENDENT ADVICE. THIS OPPORTUNITY IS FOR PROFESSIONAL AND ACCREDITED INVESTORS ONLY. ANY INVESTMENT CARRIES RISK AND VALUES CAN GO UP AND DOWN.

## PART 2

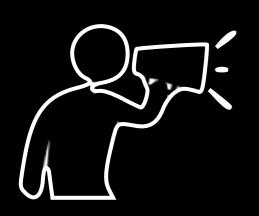




## The base BIGCrowd business model



FREE OR £9.60 PREMIUM ..... SUBSCRIPTION





POOLED

FUNDING

**PLATFORM** 

£3.6m Per Award or Prize

**PRIZES** 

**AWARDS** 

COLLABORATE, VOTE, DONATE, INVEST

SUBSCRIBERS EXPERTS

AND JUDGES



## £100K PER MONTH OF CASH AND SUPPORT - FOR 3 YEARS

(£4 = 50% OF NET REVENUE X 25,000 SUBSCRIBERS - PAYS FOR EACH AWARD OR PRIZE)

£20K

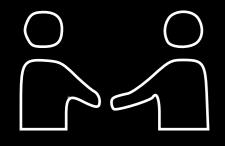
£10K

£70K

UNRESTRICTED CASH GRANT

GOVERNANCE & IMPACT REPORTING

ADVOCACY, ACCELERATION & FUNDRAISING:-



TALENT / RECRUITMENT



PUBLIC RELATIONS



STORYTELLING

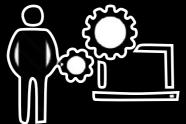




PRESENTATIONS FUNDRAISING & INTRODUCTIONS SOCIAL MEDIA



TECH DEVELOPMENT STRATEGY











MEETINGS AND EVENTS

**OFFICES** 

ACCOUNTING

LEGAL



Fully Funded - Supported - Positioned for Maximum Impact & Success

# Big Impact Game-changers

# 'The Line of Super Credibility'

Potential

Big Impact Game-changers

THE JOB OF BIGCROWD IS TO FIND POTENTIAL

BIG IMPACT GAME-CHANGERS AND TO CHANNEL

THE SUPPORT AND FUNDS TO THEM TO BE SURE THAT

THEY ARE ABOVE THAT LINE OF SUPER CREDIBILITY



## Mobile interface to suit active collaboration

## SET PREFERENCES

## WATCH AND LEARN









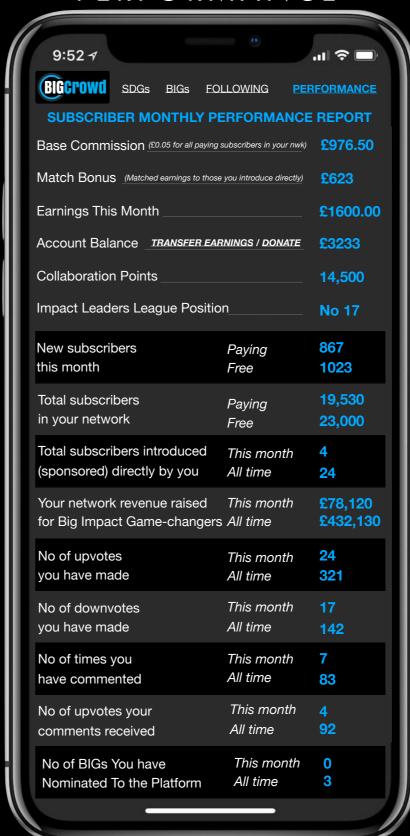


## Simple for the mass subscriber

WATCH, VOTE, SHARE, EARN



## TRACK PERFORMANCE







### **Big Impact Game-changers**

Impact Advocates (subscribers)

LOG IN

Raise funds and win cash and support prizes and awards worth £3.6m **Nominate or Apply** 

Help find, fund and support those changing the world. Collaborate and Earn

SIGN UP

Addressing the SDGs now Win prizes and awards Collaborate and earn

Partner with us

More

Work with us FAQ's

### Many doing something small can add up to something very BIG indeed...

Harnessing the wisdom, collaboration and funding potential of the BIGCrowd presents the power to change the world.

BIGCrowd is simple. A free or affordable subscription gives content to highlight the issues at the heart of the 17 Global Goals for Sustainable Development - and the Big Impact Game-changers doing the most to address them. Cash earnings and rewards are designed to ethically incentivise subscribers to help find, fund and support the Big Impact Game-changers who are best tackling the issues they care about.

Big Impact Game-changers are those with big and bold plans and activities to address one or more of the SDGs at scale and speed. Often they struggle to secure funding and support they need to start and or scale to deliver maximum impact. On the BIGCrowd platform, they can showcase their activity, raise donations and investment - and win powerful crowd funded £3.6m 3 year awards of cash and support, all to help them succeed.



































WHY SUPPORT US TO CHANGE THE WORLD? LEARN ABOUT IMPACT ADVOCATE BENEFITS? Join With LinkedIn in Join With Facebook SIGN UP WITH EMAIL

SUBSCRIBE IN BETA FROM FREE TO £78.60 P/M

**Big Impact Game-changers** 

Impact Advocates (subscribers)

LOG OUT Steve Podmore

**Earnings Account Donations Account** 

£45.30 £83.20

### YOU CAN HELP!

Do good and do well by spreading the word to change the world.

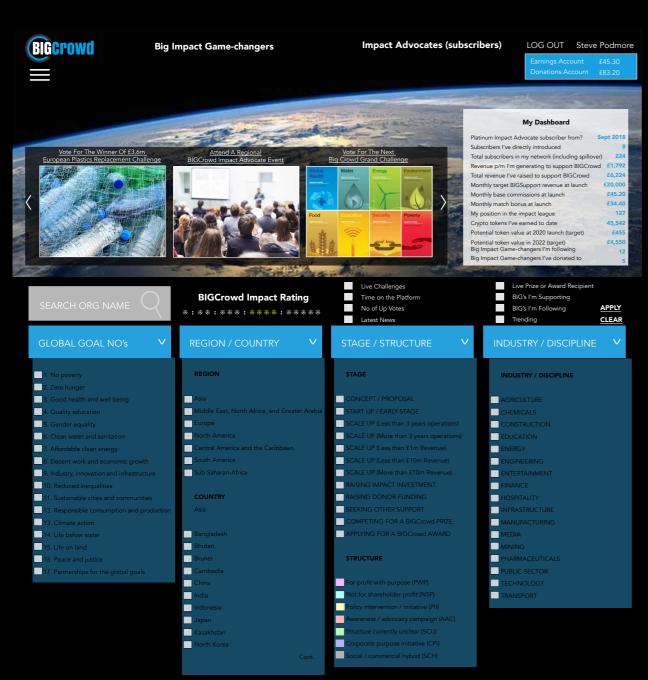


When BIGCrowd formally launches, Impact Advocates will be able to earn cash commissions for those they directly and indirectly introduce and for how much and how well they collaborate. The minimum they need to do is to watch 10 mins or more of content, vote and share each month - to be qualified to earn.

The unique hybrid social marketing engine will supplement the referral efforts of subscribers with conventional marketing. This is designed to generate revenue to support Big Impact Game-changers, raise funds for charities - and also incentivise collaboration.

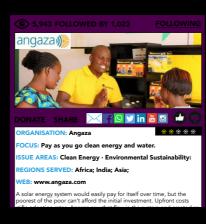
For those that subscribe in the BETA stage to support our launch - they will receive special benefits along with FREE crypto currency. If we are successful, this could have a value at launch and beyond. Plus the more one tells the larger the income stream at launch.













Human trafficking is a low-risk, \$150 billion profit criminal industry, enslaving more than 20 million people each year in forced labour, and commercial sex. Polaris systematically disrupts human trafficking networks and restores freedom to survivors. With data gathered from victims' experiences, Polaris directly supports victims, equips key stakeholders with tools to address and prevent human trafficking, intervenes through targeted campaigns, and enhances law enforcement access to tips and actionable information. Working to find and support victims, and prosecute traffickers, Polaris seeks to reverse the risk-to-reward ratio and destroy the industry... MORE



ORGANISATION: Last Mile Health:

ISSUE AREAS: Health · Health Delivery · Youth Job Skills: REGIONS SERVED: Liberia:

### WEB: www.lastmilehealth.o

In developing countries, those who live an hour's walk or more from a health clinic are at increased risk of dying from preventable or treatable diseases. Last Mile Health partners with government to deploy and manage networks of community health professionals integrated into the public health system. With training in maternal and child health, family planning, treatment adherence, and surveillance of epidemics, together with mentorship from nurse supervisors, these CHWs deliver high quality healthcare to remote communities. Newborn mortality has decreased while children receiving treatment for diarrhose, malaria + pneumonia has increased. LMG now supports Health Ministries to prepare policy documents, in training and impact measurement. MORE



ORGANISATION: Angaza
OCUS: Pay as you go clean energy and water.

ISSUE AREAS: Clean Energy · Environmental Sustainability: REGIONS SERVED: Africa; India; Asia;

### WEB: www.angaza.com

A solar energy system would easily pay for itself over time, but the poorest of the poor can't afford the initial investment. Upfront costs stifle adoption rates. Angaza saw that flaw in the system and created an accessible, affordable, Pay-As-You-Go (PAYG) financing mechanism to get solar and clean energy products into households with the greatest need. Angaza's PAYG platform enables even the smallest, most remote, last-mile distributors to offer affordable financing to their customers on an ever-expanding portfolio of life-chanign products in more than 30 countries. Angaza's business model is powered by two tools: technology licenses that allow hardware manufacturers to embed ermote-activation circuitry into products, and cloud-based loan activation... MORE



EnSo Impact is a vision of founders Paul, Agi and Ayrton to tackle the imadequacy of the current education system in Africa and other parts of the developing world. The enso model integrates solutions to all the major issues affecting education - instructional quality, non polluting energy, health and hygiene, emotional well-being, and supportive family life. It sources world class products, integrates them into a branded product range with affordable payment plans. Wer'e building a large chain of SMART Communities which offer world class schooling, which serve as retail hubs (solar energy, health, water and hygiene products), and which place EQ/SQ at their centre... MORE



FOCUS: Intelligent Standards for Good Business
ISSUE AREAS: The Future of Social Enterprise:

REGIONS SERVED: Global: WEB: www.bcorporation.net

BCorporation certified BCorps use the power of business to solve social and environmental problems. They now number more than 2,500 organisations from 50 countries and 130 industries, with BCorp status helping embed sound culture and principles into existing business



ORGANISATION: Eco Capacity Exchange

FOCUS: Disruption and Prevention of Human Trafficking SSUE AREAS: Responsible Supply Chains:

REGIONS SERVED: Global:

### VEB: www.ecocapacityexchange.com

he ECO Capacity Exchange is an alternative global market place of upply and demand where the ECO is the common unit of account or trade. Trading on the Exchange unlocks a whole range of benefits or business, creating value in new ways and improving financial performance. Use interest-free credit to procure the goods and services nost frequently purchased by Fortune 500 companies, retaining cash in your balance sheet. Discover new customers and deliver incremental evenue while improving asset utilisation and ROCE. MORE



/EB: www.ensoimpact.org

ne Juanfe foundation in Cartagena Columbia was set up in 2001 to 
didress high rates of preventable infant mortality and the extreme 
overty that led to many girls giving birth at a young age. It has helped 
d saved thousands of lives and now is scaling elsewhere. ... MORE



ORGANISATION: Evergreen Europe: \*\*\*\*

FOCUS: Discription and Provention of Human Trafficking

SSUE AREAS: Sustainable Infrastructure · Finance · Public ector · Climate Activity:

REGIONS SERVED: Europe

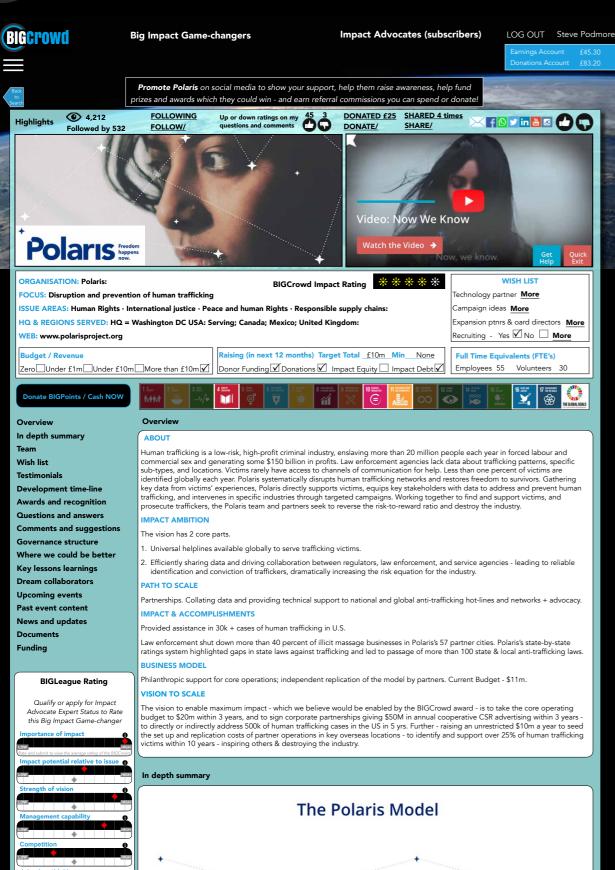
### WEB: www.evergreeneurope.org

vergreen Europe is a bold engagement and advocacy project which ims to create a European Sustainable Infrastructure Trust (ESIT). The bipictive is to catalyse a funding pathway to abundant, cheap, low arbon energy supplies and resilient, regenerative infrastructure. ESIT ould be set up and owned by participating European governments. he entity would issue a unique form of bond to fund many (Billions to Low Carbon Infrastructure over 15 years. This would be a new class if sovereign backed, euro-denominated AAA-rated evergreen bonds alled Euroconsols, which ESIT would issue to raise circa 65 tillion over 5 years to invest in the renewal of European Infrastructure... MORE.



Our mission is to deliver sustainable, low carbon energy from Iceland to the UK through world-leading HVDC cable technology and energy infrastructure. Atlantic Superconnection Corp will source abundant, cheap geothermal energy, transported from Iceland to the UK via a 1500 km high voltage direct current undersea cable, to profitably benefit the UK and Icelandic populations and the environment by delivering abundant clean energy. MORE







(Dont forget to come back and re rate the Big Impact Game-changer as you learn more about what they are doing and their impact potential. Each time you re-rate, you will see the revised BIGCrowd vote and their position in the BIGLeague.

who have "expert status' is to be sure ware getting the strongest possible results to find the very best and most promising

You can automatically qualify for expe status based on the peer rating of your site wide comments from fellow subscribers, and on the amount you contribute and interact on the site. also helping to rate others. Should yo wish to be con ly - PLEASE APPLY HERE

All subscribers can still participate by liking or disliking the game-changer, and by voting on other comments and

### Where we can improve. Where we need help.

The learnings of Polaris have been significant. It took us time to really elop the model we use today, which focusses on a four part approach as can be seen above. Donors very often see program activity as most important. Meaning, the funds actually spent on

We of course see this as highly important too - and in our case, this insportant too - and in our case, this is the money spent on the helpline However in our case, the data and advocacy side of Polaris is just as mportant, and this has been the ardest to fund raise for. Had we kno this when we started, or earlier in our evolution, we would have focussed o understand our donors more, eeking out those who understand this distinction to fund either program activity or core activity and infrastructi costs. We would have worked harder o communicate the right message in the right way - and would have worked the right way - and would have worked hard to help educate program donors that funding data can make program investment that much more productive

To improve going forward, we are fortunate to have many case studies and also the hard numbers, as well as willing upporters as references. We need help replicate the Polaris model, finding

### Key lessons and learnings.

"One of the very striking realities in the human trafficking field is this vast disparity between work that happens on sex trafficking and work that happens or labour trafficking. But labour trafficking is the largest form of trafficking in the ited States, around the world, and nost likely in Mexico as well, but even hough it is the largest form of traffickin t gets the smallest amount of attention

The field working on trafficking needs to put more emphasis on the different types of labour trafficking and [to bette big this problem is." - Bradley Myles, EO of Polaris at the Forum on Labou Frafficking event in Mexico.



Serving victims and

survivors through the 24/7 National Human Trafficking Hotline, coordinating with referral partners national access point for trauma-informed support.

Building one of the largest public data sets on human trafficking in the United States. digging deeper to learn how the business of human trafficking really works, in real time.

Turning knowledge into action, designing targeted strategies that change entire systems tailored to specific subtypes of trafficking and

**Enlisting law** enforcement and other public and private sector partners, moving those strategies into the real world to support survivors, prevent and disrupt human



### 31,000 Cases of **Human Trafficking** Identified and Responded to

Since 2007 the National Human Trafficking Resource Center hotline and Polaris's BeFree Textline have learned of and responded to 31,000 instances of human trafficking across the United States

Read More



### 6,500 Cases of Human **Trafficking Reported** to Law Enforcement

Polaris has reported more than 6,500 cases of human trafficking cases identified through the National Human Trafficking Resource Center hotline and BeFree Textline

Read More



trafficking at scale

### 80,000 Individuals and **Organizations Trained**

Polaris has trained 77,000 service providers, law enforcement, corporate leaders, and more to identify and stop trafficking.

Read More



### 127 Anti-Human **Trafficking Laws Passed**

Polaris has been actively involved in drafting or leading advocacy efforts around more than 127 antitrafficking bills at the state and federal level.

Read More



### Consejo Ciudadano Partnership

Polaris has partnered with Conseio Ciudadano in Mexico to bolster efforts to support survivors of human trafficking and disrupt human trafficking networks across



### Wyndham Hotel **Group Partnership**

Polaris has partnered with Wyndham Hotel Group, the world's largest hotel company with approximately 7,590 hotels, in order to prevent human trafficking

Read More

### CORE TEAM















pes of labour trafficking and [to bette tand] labour trafficking because here has been years of overlooking h big this problem is." - Bradley Myles, CEO of Polaris at the Forum on Labou rafficking event in Mexico.



Individuals with disabilities may face

Any vulnerable person is at risk for uman trafficking, however, individuals vith disabilities may face increased risk or several reasons

### Dream Collaborators

We love to be connected to law forcement. We have detailed trai programs. Currently they are delivered class only, however we are working o deliver them online anywhere in the

Sharing best practice with other dvocacy groups around the world is a h priority. We have a Washington DC sed team. Should you know advocacy earn from us, or should you represent a roup that would like to collaborate wit

### Hotel groups

We are finding partnerships with hotel roups to be especially productive in he identification of human trafficking perations. We do not advertise all e details of why, for obvious reasons but are keen to connect with senior ement of the main hotel groups

tting laws to work is a high priority so e have a team that advises legislator nd we are keen to connect with

### **Upcoming Events**







Past Event Content

### CORE TEAM

### Bradlev Miles



and CEO of Polaris, a global leader in the fight to eradicate human trafficking and to restor reedom to survivors. For over a decade, he trafficking and modern slavery on a local, national, and global scale. Mr. Myles' early efforts focused on directly serving surviv researching local human trafficking mark



executive with 15 years of experience in international development, information anagement, and technology innovation She specializes in building high-performing teams, cultivating programn and leading organizational transformation. As Chief Operating Officer at Polaris, Nancy leads the organization's strategy and day-to-coperations, as well as our data, MORE

### Caren Beniam







Caren drives Polaris's efforts to tell the story of how human trafficking works and to inspire a wide range of audiences to become part n West End Strategy Team, a boutique works with non-profit organizations and issue campaigns. As a vice president, Caren led the firm's federal advocacy work, building and implementing campaigns for... MORE

### Chief De





Emily K. Tracy is a fundraising strategist with xtensive experience serving mission-driver advocacy organizations in the equality, health and human services, environmental and higher and number services, environmental and nighter education sectors. Her approach is focused on relationship building, strong partnerships and a donor-centered fundraising culture. In her role as Chief Development Officer at Polaris, Emily oversees planning, execution and growth of the organization's revenue, including... MORE



Matthew Bradley joined Polaris in July of 2013 as the organization's Technology Architect. Prior to joining Polaris, Mr. Bradley worked for a decade in Washington, D.C. as a for a decade in washington, D.C. as a technologist, most recently, as a technical lead and developer for Edelman, supporting public affairs advocacy campaigns, and managing deployments of their Multiplier advocacy platform. Preceding Edelman, he worked for

### Rochelle Kevhar



Strategies at Polaris, a department focused on developing and implementing strategies to disrupt specific types of trafficking in the United States. She sets the department's strategic direction, grounded in a deep understanding

of stakeholder needs. Rochelle's work includes

recruiting and catalyzing robust collaborative networks of law enforcement, local and nation

KEY ADVISORS & AMBASSADORS





Catherine "Kiki" McLean is a leading public affairs and political strategist. She served as counsel for the Washington, D.C., office of Porter Novelli and the agency's global public affairs efforts after four years leading their Washington, D.C. and global public expertise is in strategic communications and





Ashley Judd is a dedicated humanitarian and Ashiey Judo is a decicated numanitarian and acclaimed actor having starred in over 20 films and on Broadway. Nominated for multiple Golden Globe and Emmy Awards, her film titles range from Double Jeopardy and the Divine Secrets of the Ya-Ya Sisterhood to Where the Heart Is. A global ambassador for public health nonprofit Population Services International (PSI), Ashley's activism and advocacy on behalf of vulnerable ... MORE









As a Polaris Ambassador McQueen will work AS a Polaris Ambassador, McCudeen Will Wor alongside us as an advocate against human trafficking, raising awareness that this is a modern-day problem that requires greater esources and action. Read our press release resources and action. Nead our press release here. "I am deeply honored to accept my role as an ambassador for Polaris. This is an organization that I truly believe is vital in fighting slavery today. From my first encounter with them... MORE

### Provide feedback on the make-up of the team HERE

public affairs. A veteran of 6... MORE

Polaris is a tech developer and we especially work with data. Therefore, we are always interested in improving our tech and systems. Ideally we would love to hear from major database development companies and suppliers, for storage, management, analysis of big data etc. In addition, we are always seeking those who can help train survivors giving them skills for the workplace. Here trose who can help train survivors giving them skins for the workplace. Here, technology and other companies can help in several ways such as donating desktops and laptops for use by our training partners, and by providing paid internship and apprenticeship positions for those who need them most.. **MORE** 

Tackling human trafficking and modern day slavery is about winning hearts and minds. It is about getting people who might be suspicious to act. Sometimes, this means encouraging them to do things that might make them uncomfortable because of the risk (or perceived risk) of speaking out or calling a helpline. So from a marketing perspective, we need the very best campaign ideas to help raise awareness of human trafficking on every level and then to stimulate people to call helplines or support. We are seeking amazing campaign and messaging ideas, both in concept form, and fully worked up visuals and or video.. For this, we will run periodic competitions.... **MORE** 

### ternational expansion partners & board directors

Especially we are interested in hearing from experienced management and eams who can drive the expansion of Polaris around the world. We are oper to supporting the launch of independently run satellite organisations, who fund-raise for and operate Polaris clones, with tech, systems and knowledge provided and strategy supported from Polaris HQ. Interested parties would have a background in the addressing human trafficking or in the support of survivors. Useful experience includes legal / human rights and law enforcement... MORE

### Direct Marketing Manage

The Direct Marketing Manager plays a critical role in growing Polaris's individual donor base. The individual in this role implements and coordinates all direct response fundraising... MORE/APPLY

### Major Gifts Officer

Polaris seeks a Major Gifts Officer to join a six person development team and help build the organization's financial support base from a wide range of funding sources including foundations, government, corporate, ndividual and earned revenue sources...MORE/APPLY

### **Development Operations Mana**

The Development Operations Manager will play a key role to build out. ipport and refine systems, processes and tools used by...MORE/APPLY The Grant Writer plays a critical role in managing Polaris's significant

### Director of Foundation Relations

Polaris seeks a Director of Foundation Relations to join a six person development team charged with building organization's financial support base from a wide range of funding sources including foundations, government... MORE/APPLY

### **Executive Coordinato**

The Direct Marketing Manager plays a critical role in growing Polaris's individual donor base. The individual in this role implements and coordinates all direct response fundraising... MORE/APPLY





















### Police Force Canada

"After six long years trapped in the human trafficking networks that brought me to the United States, thanks to God - I got out alive. With the help of a good Samaritan, I'm now free from that world, where I was forced to sell my body."

I am a survivor of human trafficking. I was heartbroken, confused and lonely. Without Polaris Project my life was going to be destroyed. Today my heart is full and I am proud of who I am. What I want is more support and strong justice for victims and survivors like me.

### Alezandra, grassroots network men

When a student of mine became a victim of sex trafficking, time was of the essence to recover her. Polaris Project was an active part of the investigation and was there to mentor, guide and to assist me as well as the victim. The dedication of the staff was evident in their around the clock support.

### News & updates

### Ask Amy: Celebrate the season by giving to charity

## Fight Human Trafficking

FEBRUARY 07, 2017

### to tackle sex trafficking in rental

homes

## More..



The Chicago Tribune's Amu "Ask Amu" column. Read on

### New York Times | With Eyes in the Sky, Flight Attendants

The nonprofit organization she Ambassadors International, airports how to spot, and report, cases of human trafficking. It also delivers humanitarian aid around the world and transports sick children who need medical care.

## Reuters | Airbnb vows

Airhnh exclusively told the Thomson Reuters Foundation that it has teamed up with anti-trafficking charity develop new systems and work with the police to spot signs of slavery and prevent people from being trafficked



2000

1980

## Lorem ipsum

1970

Lorem ipsum

1990

Lorem ipsum

2010

2020

### Awards and recognition

### (Independent 3rd party validation)



In 2013, Google gave Polaris the prestigious Global Impact Award to support our effort to build a global safety net for survivors of modern-day slavery and develop a more coordinated global response for victims of this transnational crime. The award also fosters a data-driven approach that identifies human trafficking trends and informs eradication, prevention, and Google's Global Impact Award is making it possible for Polaris to connect with diverse anti-trafficking organizations around

the world so that the fight against human trafficking is a more collective and data-driven effort. Global Impact Awards support entrepreneurial non-profits using technology to change the world. Read more about our work to build a global safety net HERE.

+WINNER+

Google

In 2014, a collaboration between Caravan Studios, Polaris, and the New Jersey Department of Children and Families to help increase shelter services for human trafficking survivors was named as a winner of the Partnership for Freedom's Re-imagine: Opportunity innovation challenge. The survivors we serve have experienced ongoing hardship when trying to secure a safe place to stay after they exit their trafficking situations. The Safe Shelter Collaborative received \$1.17 million to dramatically

The project is extending the ability of service providers, law enforcement agencies, and other stakeholders to either find nediate shelter space for survivors or, if none is available, access funding to place them in hotels. Using mobile and rowd-sourcing technology, the project engages individual donors to fund emergency hotel stays for survivors securely and anonymously. The project will also leverage existing local resources, build partnerships in related fields to fill gaps in service, and deliver tailored training to organizations to expand the availability of quality, specialized services to survivors of human trafficking. The project has been piloted initially in New Jersey.

The Skoll Awards distinguish transformative leaders whose organizations disrupt the status quo, drive sustainable largescale change, and are poised to create even greater impact on the world. "Social entrepreneurs share several important scale Unlarge, and are possed to detect even greater impact of the world. Social entrepreneurs shale several important characteristics: concern for the vulnerable, optimism about our future, an ability to think and do, and most importantly, an unfailing belief in solutions," said Jeff Skoll, Founder and Chairman of the Skoll Foundation. "These four remarkable people give us great hope that a more peaceful, prosperous, and sustainable future is within reach."

Polaris is honoured to be included among the recipients and will receive a \$1.25m grant over three years from Skoll Foundation to provide core support to scale our efforts to disrupt human trafficking networks and increase the number of survivors we are able to reach.

### Questions and Answers.



The bigger you get, how do you manage your security threat? Putting traffickers out of business must put







### MIOI E...

### Funding

As can be seen above in the highlight Polaris has three distinct funding

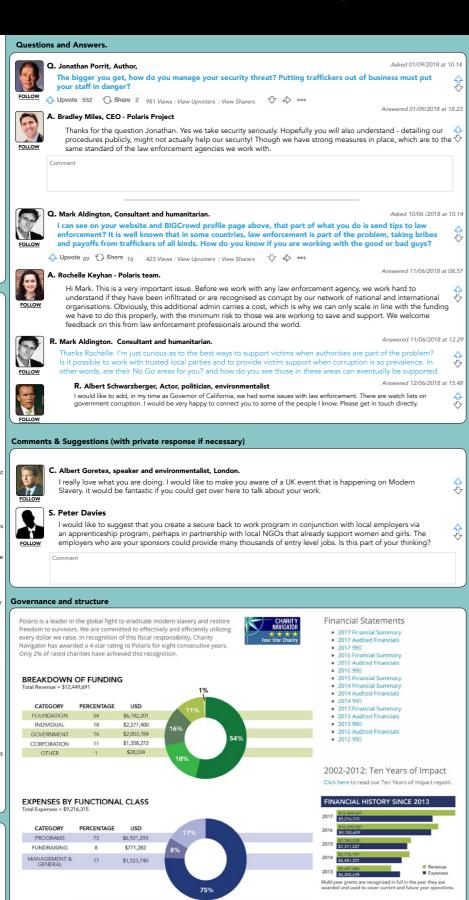
- Is to take our core operating budget from \$11m to \$20m within 3 years. Our current strategy for this is to increase our outreach to all categories of primarily US donor, including with our existing donors which we would ideally like to increase the commitments of.
- 2. Next is an innovative funding mechanism we have used but only scratched the surface of in the past. We believe Polaris can secure circa \$50m in free advertising over the next 3 years or so. Governments in their local public transit authorities, along with media companies and space owners of all sizes have a gre deal of spare advertising space or media airtime. Being time sensitive, if this goes unsold, it effectively disappears and many \$Billions in advertising space and time is lost this way each year. In conjunction with foundations and media agencit that work explicitly to make better use of these resources, we believe it is possible to secure an increasing share of this unsold advertising spacin a pro bono media support.

Further, certain corporates have huge marketing budgets, but despite often doing amazing works, rarely do they fully demonstrate their commitment to do and go beyond corporate social responsibility. We believe this is a lost opportunity on both sides, and so it is possible to work with our partner corporations to help them promote the work they do to practically support Polaris. In turn we believe this can help them with their public outreach and brand loyalty and marketing programs.

3. Finally, we are seeking \$10m to create a seed fund to help start up international satellite or 'franchise' Polaris operations. The goal is to provide sufficient funds and support so these entities in target cities around the world can launch and become self sustaining within 2 years. The goal would be to raise thi money as an impact debt fund, so any investment made can be repaid along with modest interest out of local funding sources, so investment can be recycled effectively.

onor / Investor Form

My Notes





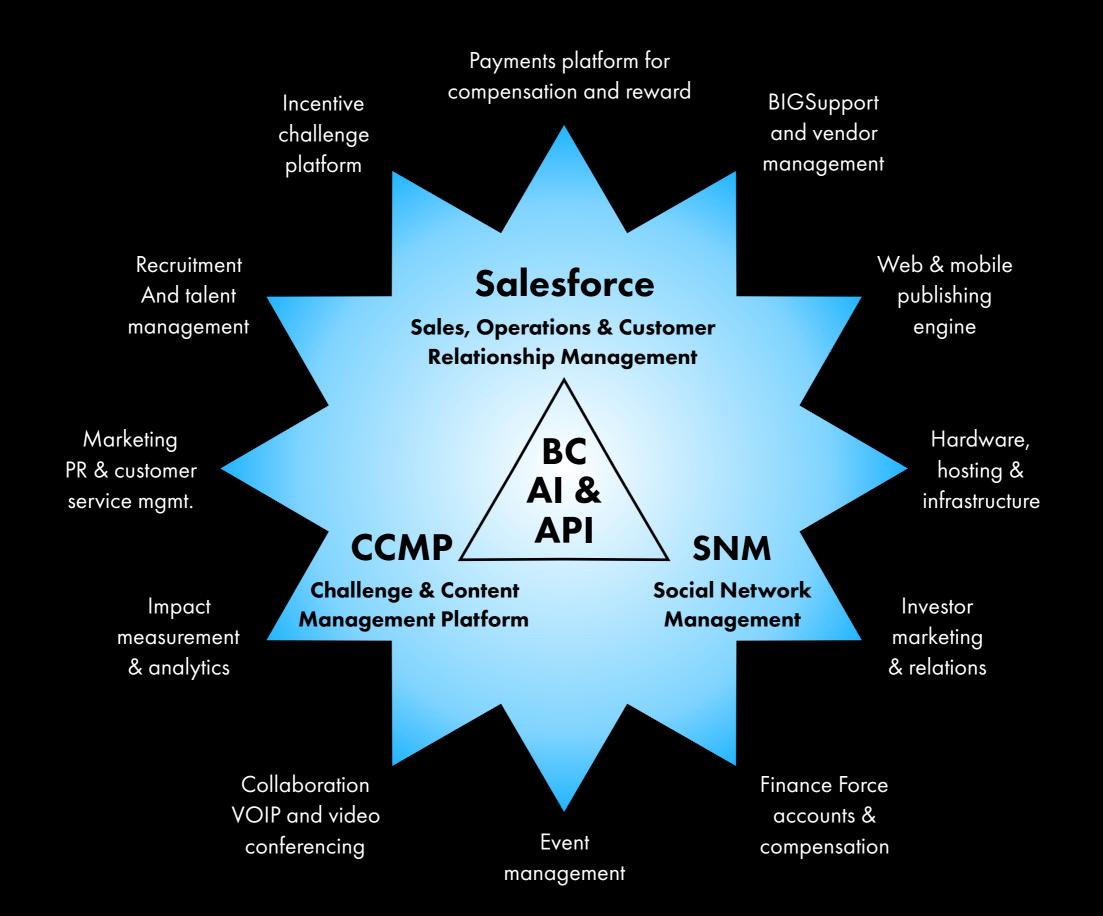
The platform is given freely to the Big Impact Game-changers. They can showcase their efforts to the world, recruit personnel, educate investors, and raise funds through BIGCrowd if appropriate, or through any other platform or source which BIGCrowd can help to promote.

The Big Impact Game-changers are able to earn rewards and commissions by promoting themselves on the platform (just like any other subscriber). They can also raise donations direct from subscribers - from the subscribers earnings - or from their separate funds. If they qualify and are selected, they can also win or be awarded a £3.6m prize or award to help them raise whatever they need and thus deliver maximum impact.

The BIGs also get the collaborative support of the subscriber base who care about what they are doing, and who can help in multiple ways via the platform. The subscriber base can earn commissions for sharing on social media or elsewhere to promote and sell subscriptions, and can earn crypto currency for how much and how well they collaborate. Even free subscribers can earn a paying (and thus commission paying) subscription over time.



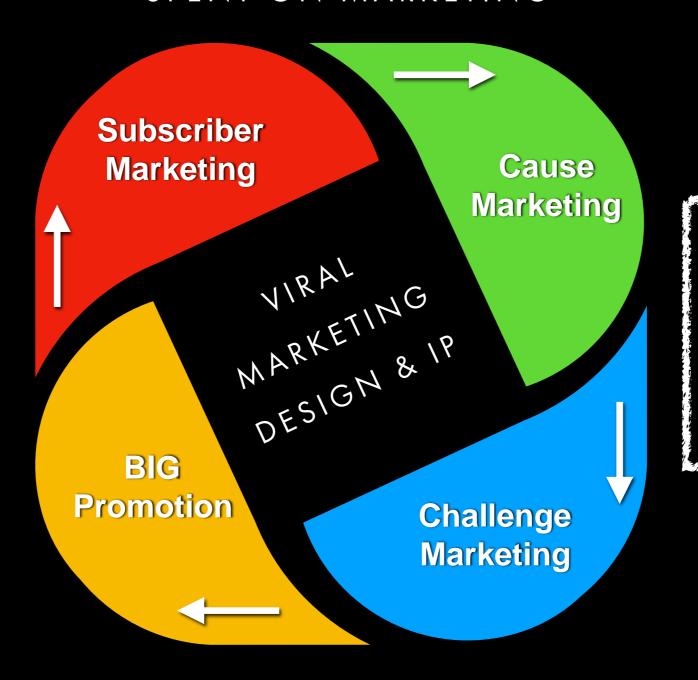
## **Technical architecture**





## Hybrid sales and marketing engine

# £1.60 (20% OF NET REVENUE) SPENT ON MARKETING



FOR PURPOSES OF

CONFIDENTIALLY THE SPECIAL

SOURCE OF HOW THE

MARKETING PIECE ACTUALLY

WORKS IS NOT COVERED IN

THIS PRESENTATION

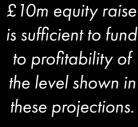
PROMOTING BIG IMPACT GAME-CHANGERS SELLS
SUBSCRIPTIONS AND ALSO RAISES FUNDS FOR CAUSES

## **Numbers**

sales assumptions are based on tested scenarios for subscriber take up based on the multifaceted sales and marketing structure including cash earnings and incentives for subscribers wishing to be marketing and collaboration partners to the whole BIGCrowd network and venture. Assumptions exclude the use of any IPO proceeds.



No of Subscribers



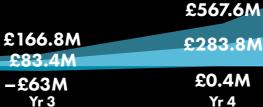
£10m Seed

Round

OK







3.2M

129

**Target IPO timeframe for** 

Transform Global or for

BIGCrowd alone.

9.1 M

364



Yr 6

**Tech Build & BETA Sales** 

**Formal Launch** 

Year 1

103.7M



## Projected seven year totals

## £13 BILLION + IN TOTAL SALES

- £6.5 BILLION + IN PRIZES AND AWARDS FOR THE BIG IMPACT GAME-CHANGERS
- £1.6 BILLION IN COMMISSIONS AND INCENTIVES TO SUBSCRIBERS AND CHARITIES
  - £1.1 BILLION IN ADDITIONAL MARKETING AND PR TO SUPPORT ALIGNED CAUSES
    - £1.3 BILLION + IN ENGINEERING, CONTENT, PAYMENTS AND OTHER COSTS
      - £1.3 BILLION IN NET MARGIN (10%)
      - 4,000+ BIGCROWD AWARDS OR PRIZES

£15 B, £30 B, OR £60 B LEVERAGED TO SUPPORT BIGS ADDRESSING THE SDGS

## PART 3





Investment manager to our first fund

The SDG 360 Game-changer Fund



## £80m a year (2% of the £4 Billion)

## SDG 360 Fund Management

£40m - People (team of 200 + 360 pt mentors / deal champions)

## Managed by Transform Global:-

- £12m Operations, Finance, Talent, Facilities and Central Services
- £6m Technology / Data and Analytics
- £4m Network / Portfolio Management
- £4m Corporate Finance / Advisory
- £4m Governance / Risk and Compliance
- £2m Communications / Marketing
- £2m Leadership / Board / Advisors
- £2m Research / Impact / Strategy
- £2m Innovation / Product Development
- £2m Sales / Service / Fundraising

IN ADDITION, FROM THE £360M A
ROUND (FROM THE SDG 360 FUND)
£120M IS ALLOCATED TO INVESTMENTS
AND ACQUISITIONS, £120M FOR 3
YEARS WORTH OF WORKING CAPITAL,
AND £120M TO SCALE BIGCROWD
(WHICH WILL ALSO SUPPLY TECH AND
PROMOTION TO THE SDG 360 FUND
AND ITS INVESTMENTS).

## **ACQUISITIONS / INVESTMENTS WILL BE:-**

- CAPACITY IMPACT / SUSTAINABILITY CORPORATE FINANCE ADVISORS / MERCHANT BANKS
- REACH DATA / EVENT / PUBLISHING HOUSES TO GAIN ACCESS TO DEALS,
   INVESTORS AND PARTNERS
- **CAPABILITY** TECHNOLOGY AND MARKETING TEAMS AND BUSINESSES

## PART 4





## Why the SDG 360 Game-changer fund can be raised!

BREAKTHROUGH IN

IMPACT AND RETURNS

£210 MILLION (5%) IN FEES

CREDIBLE PARTNERSHIPS



BECAUSE ITS BIG, BOLD, VERY EXCITING AND BADLY NEEDED

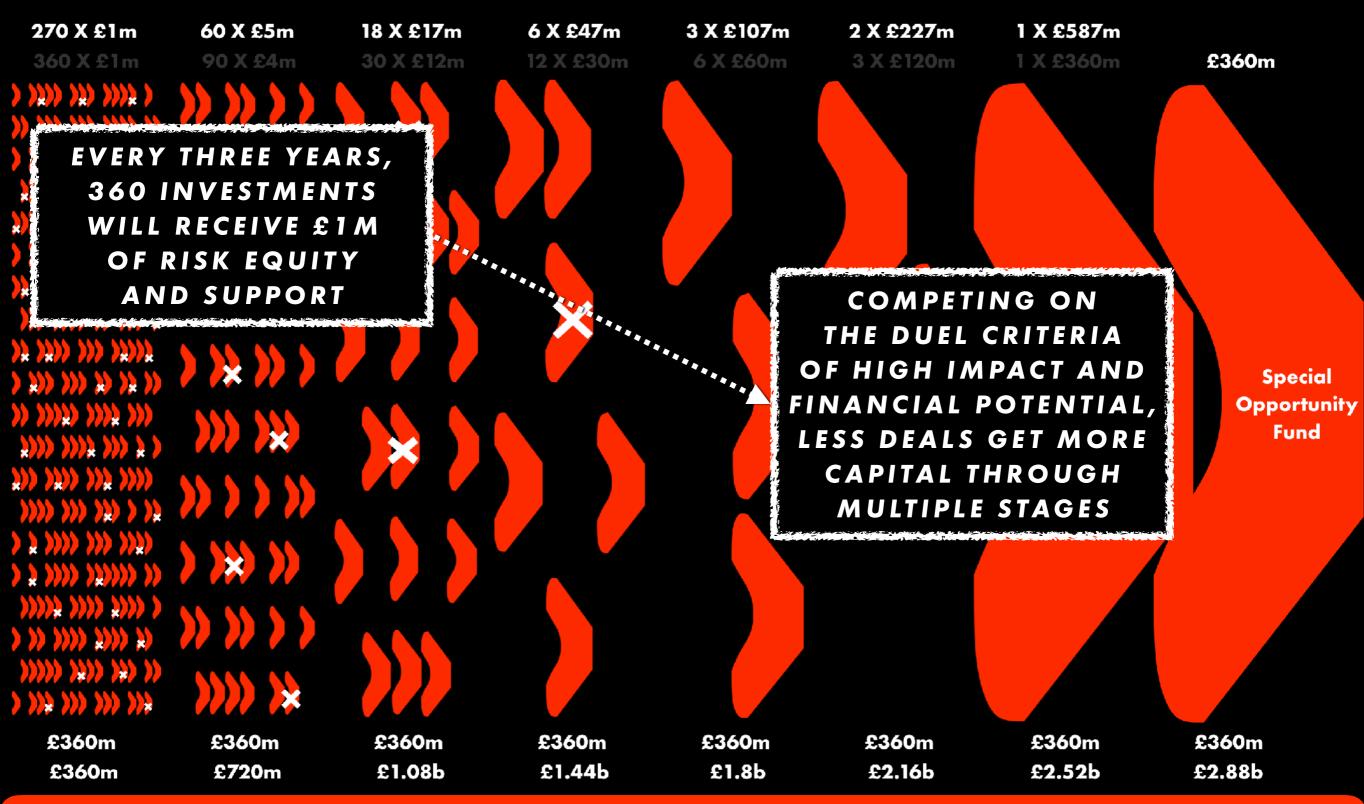
## SDG 360

#### Fund structure and focus

designed to be traded on recognised exchanges within 2-4 years,
the SDG 360 Game-changer Fund will enable institutional and all
impact investors (who are also seeking liquidity) to own a stake in the
Transform Global platform and the permanent capital investment vehicle,
investing in 7 progressive stages of £360m with a 360 degree focus.

The focus is 'profit with purpose' under the broad tent of maximum impact towards the SDGs.

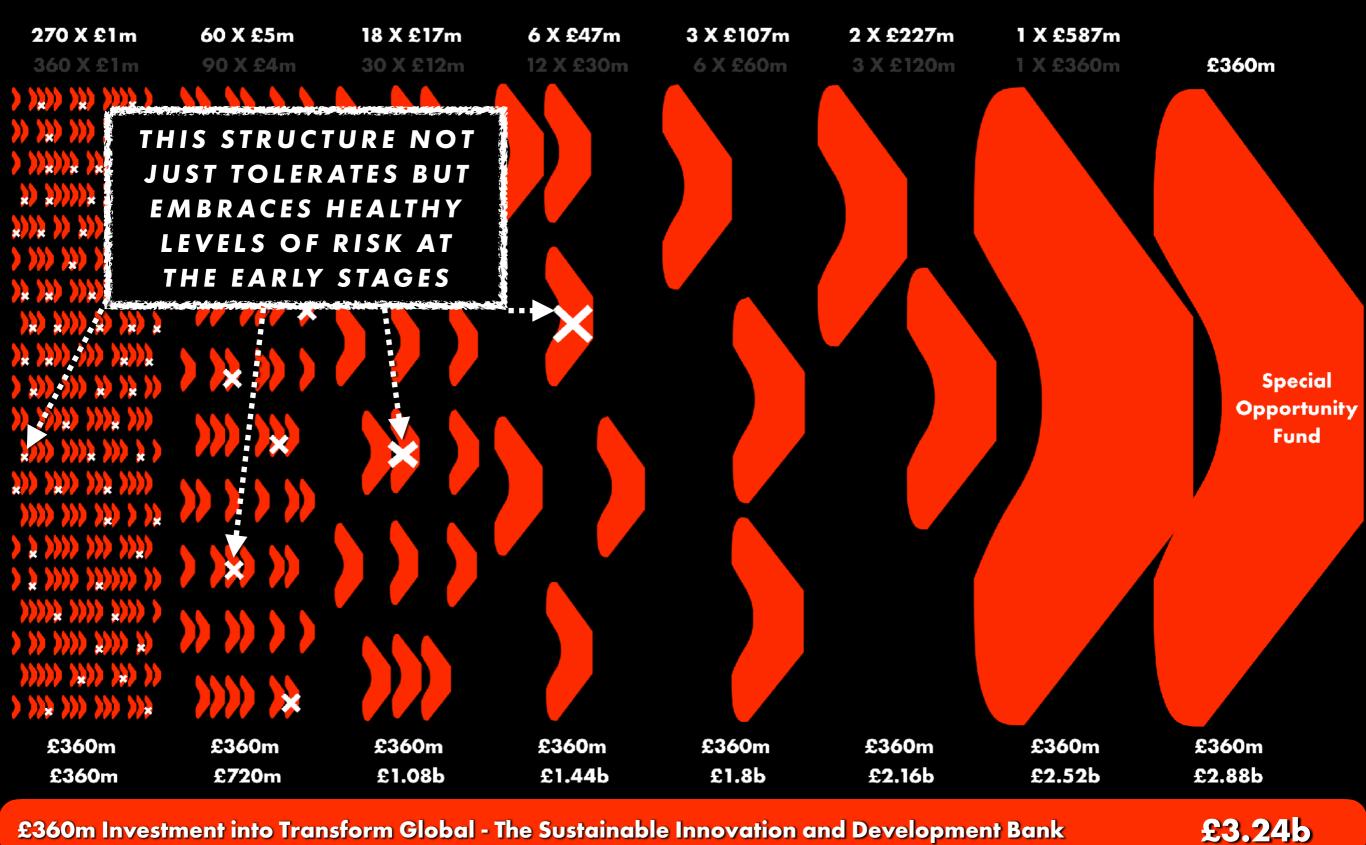




£360m Investment into Transform Global - The Sustainable Innovation and Development Bank

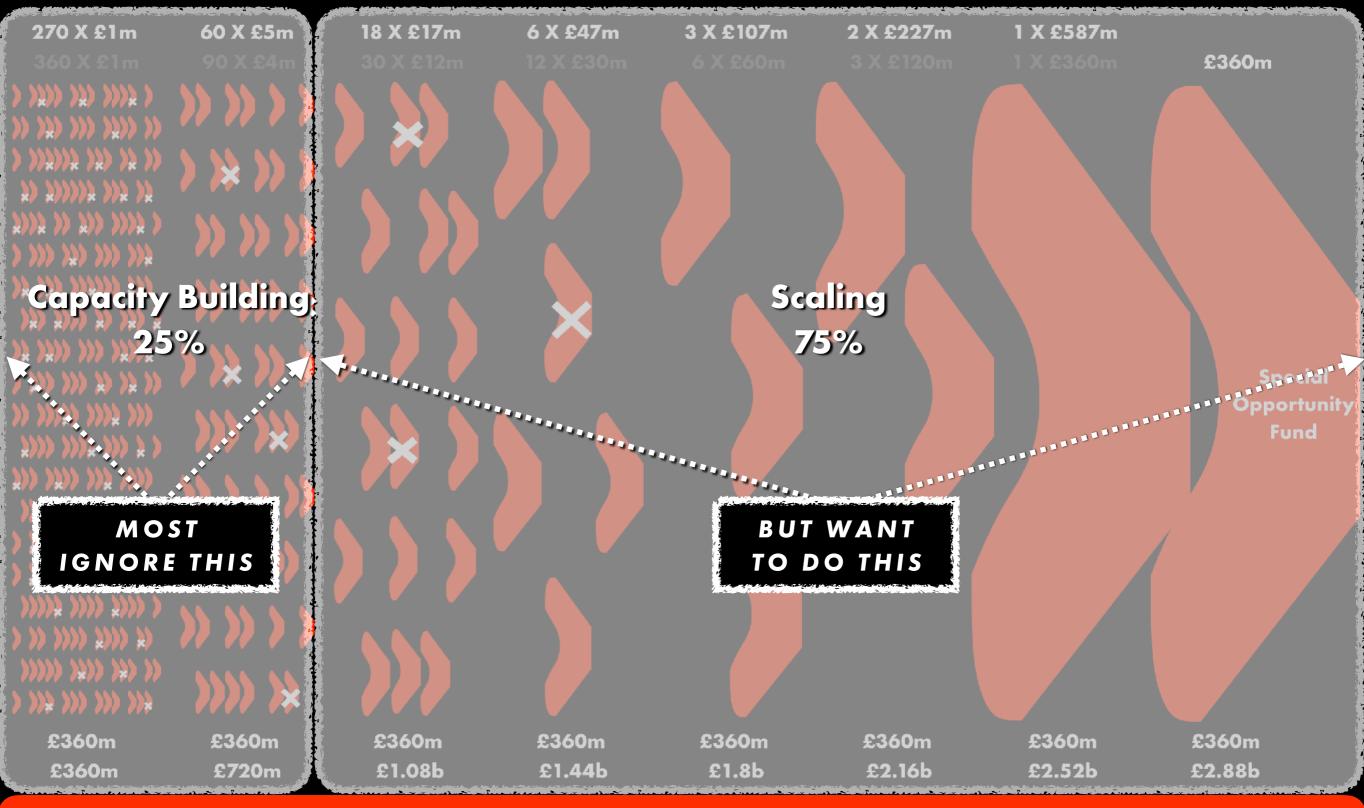
£3.24b





2% / £80m in annual fees (to manage investments above) = £760m over 10 yrs (including ramp up)

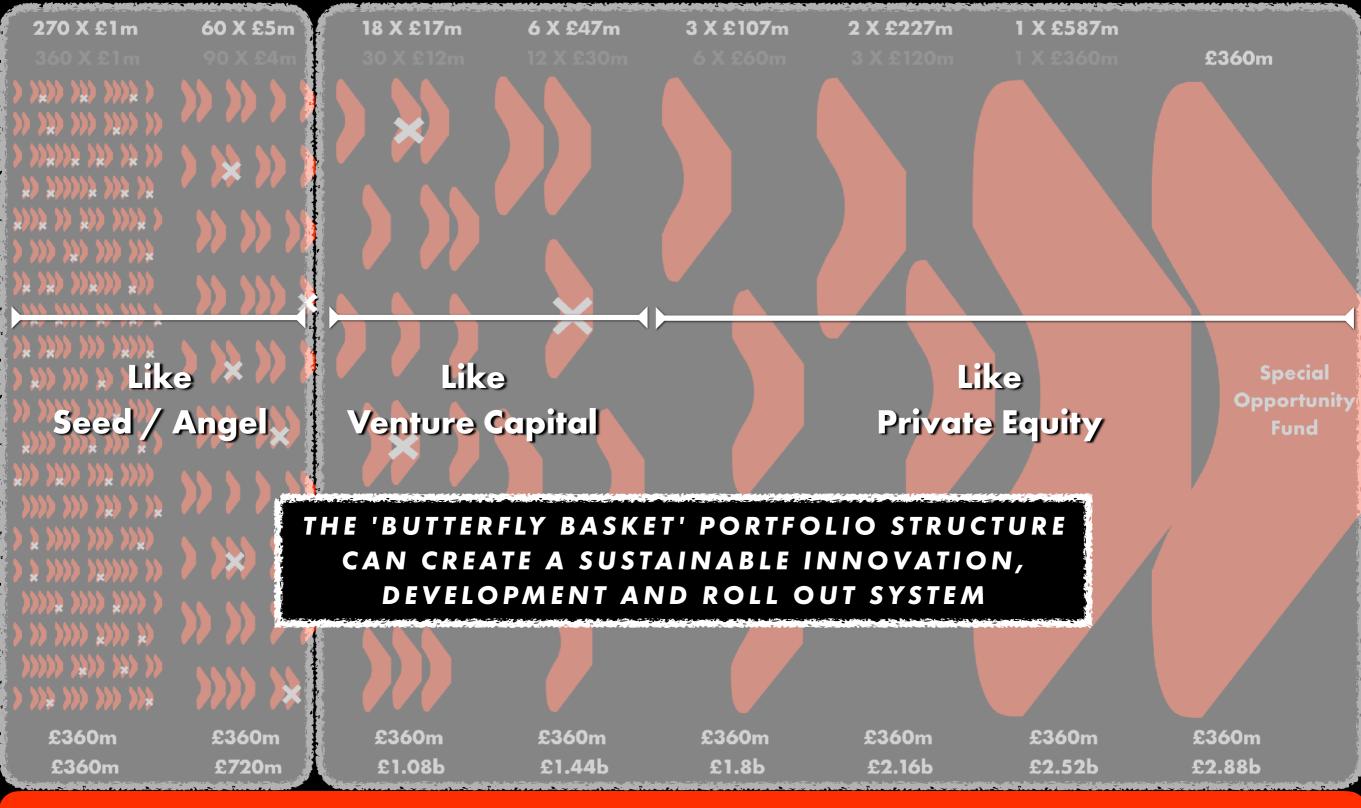




£360m Investment into Transform Global - The Sustainable Innovation and Development Bank

£3.24b





£360m Investment into Transform Global - The Sustainable Innovation and Development Bank

£3.24b





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£3.24b





£360m Investment into Transform Global - The Sustainable Innovation and Development Bank

£3.24b

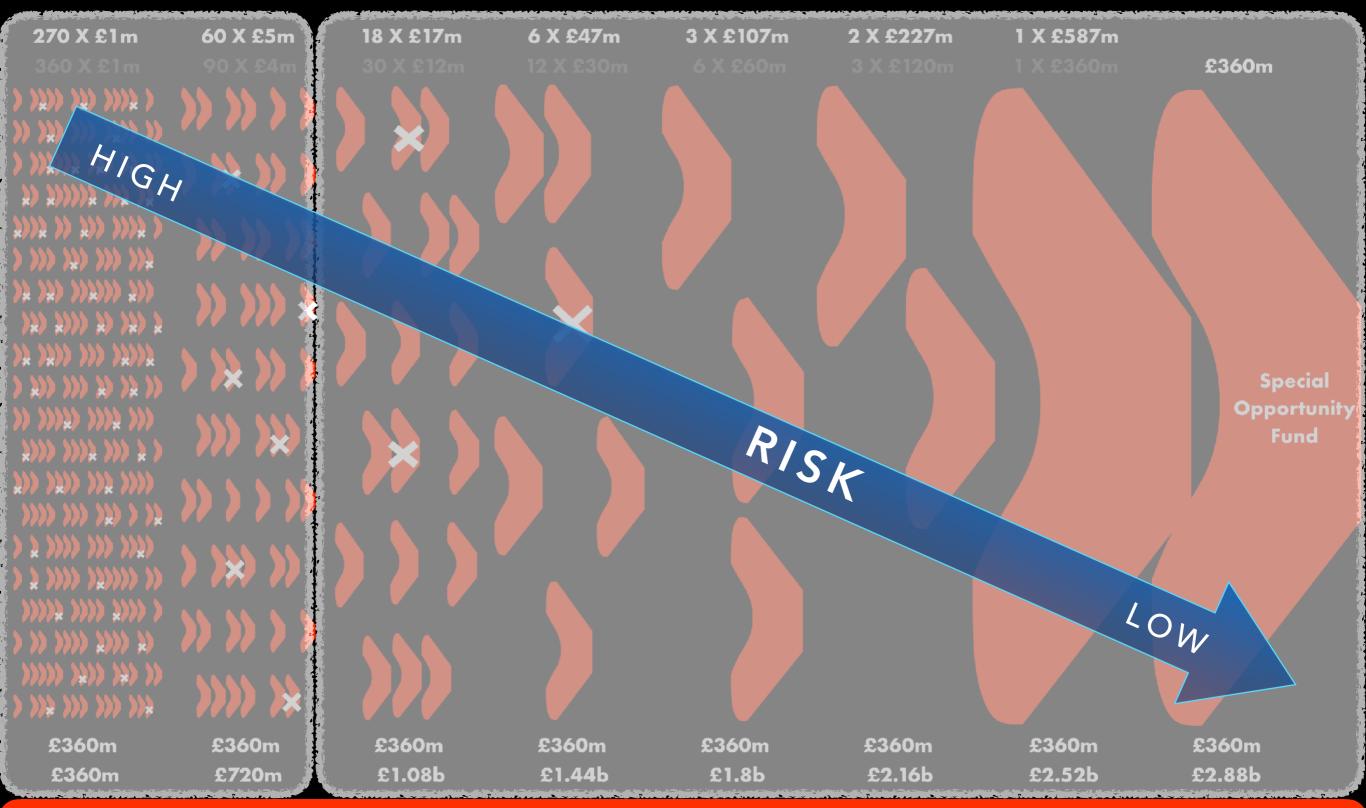




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£3.24b

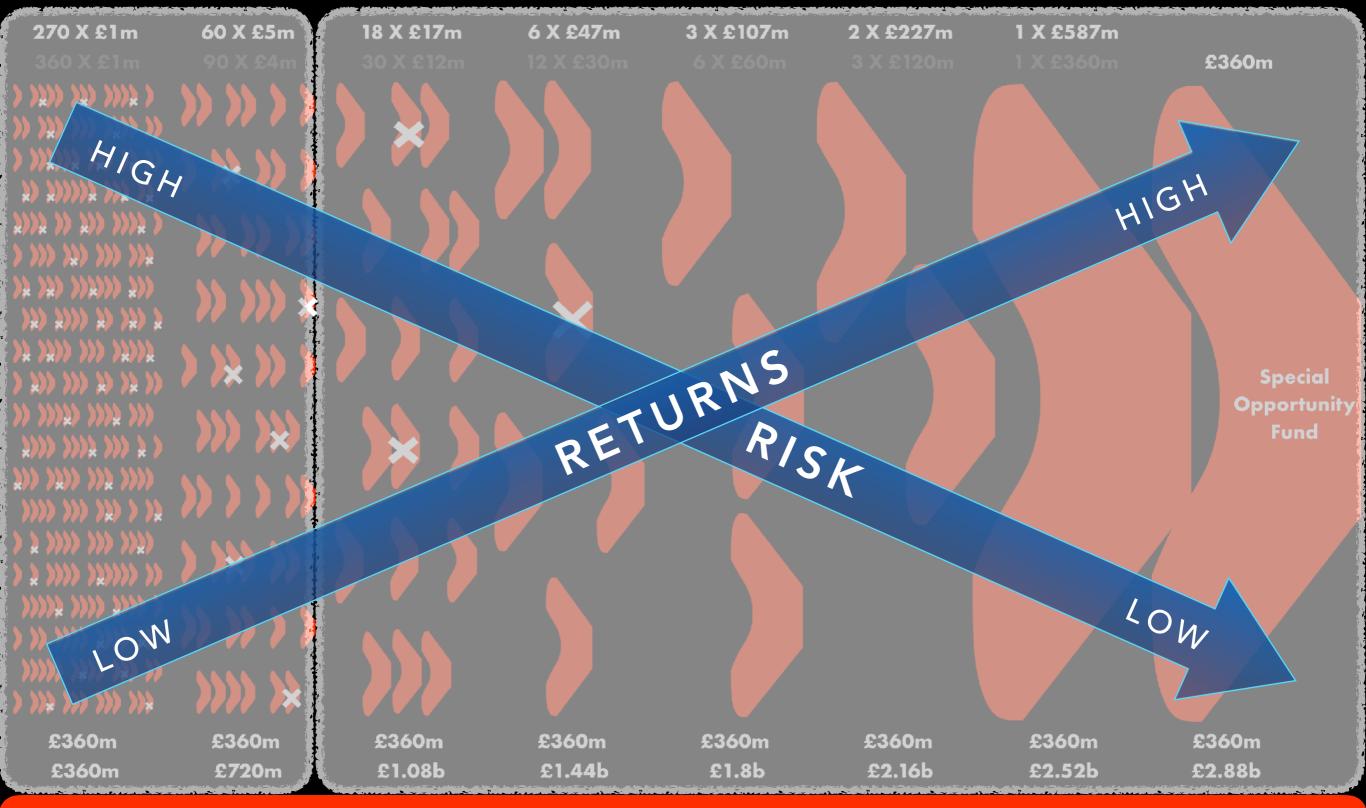




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£3.24b

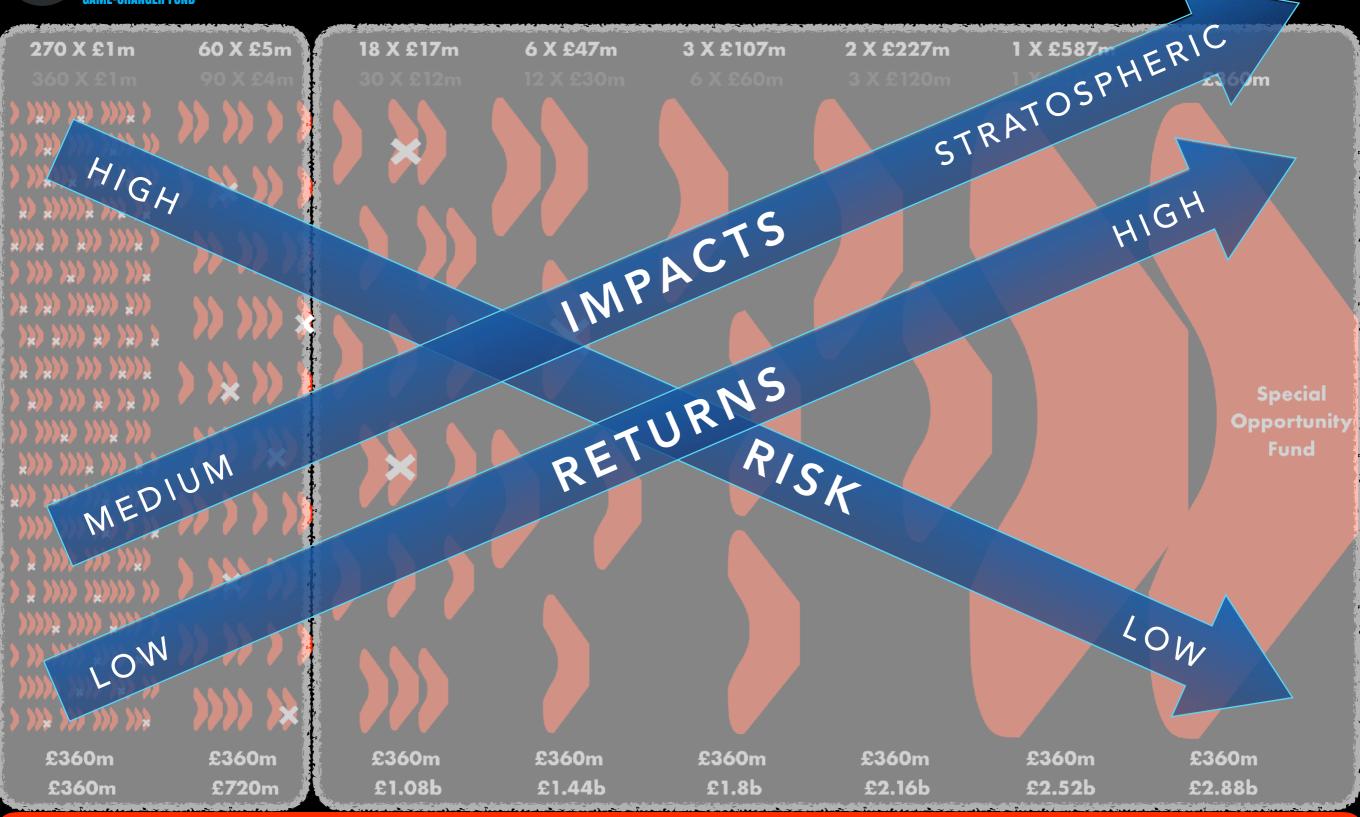




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£3.24b

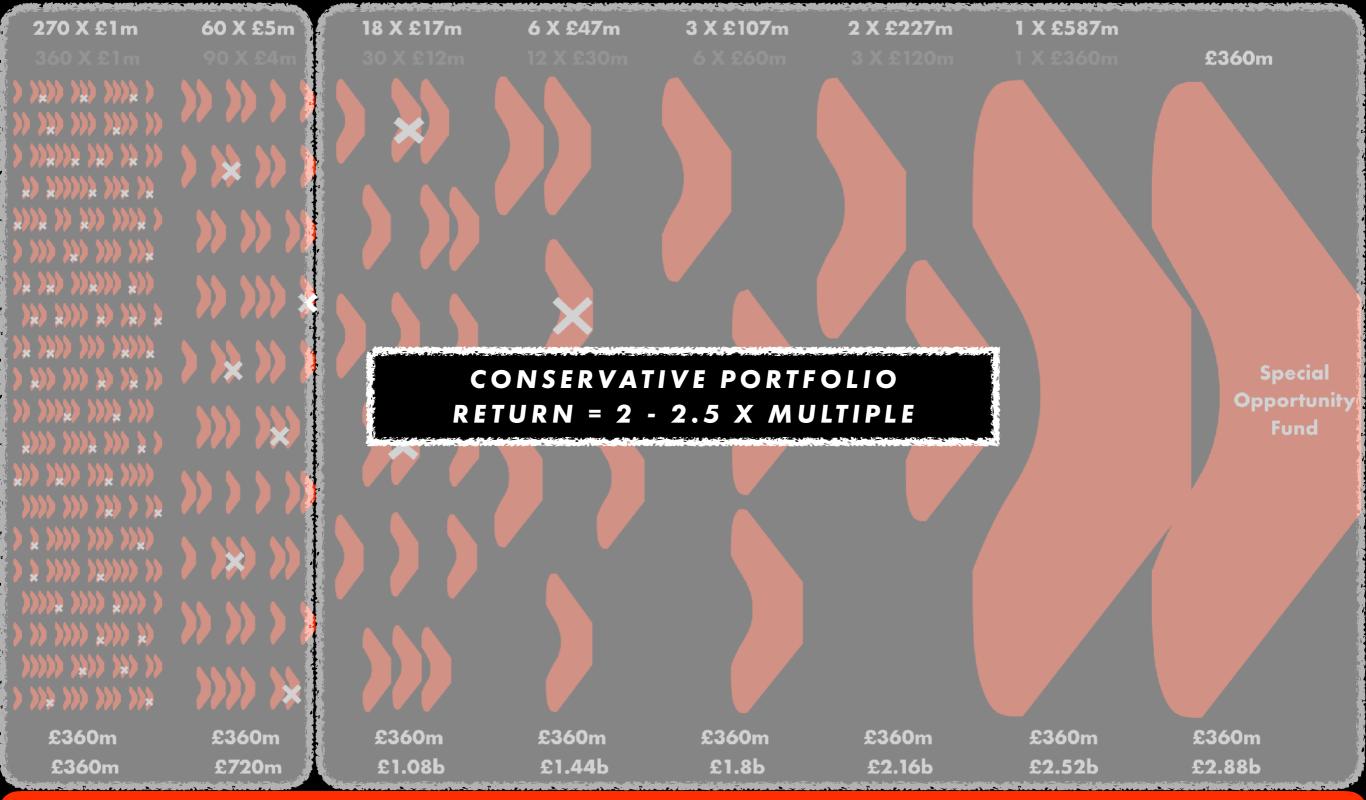




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£3.24b

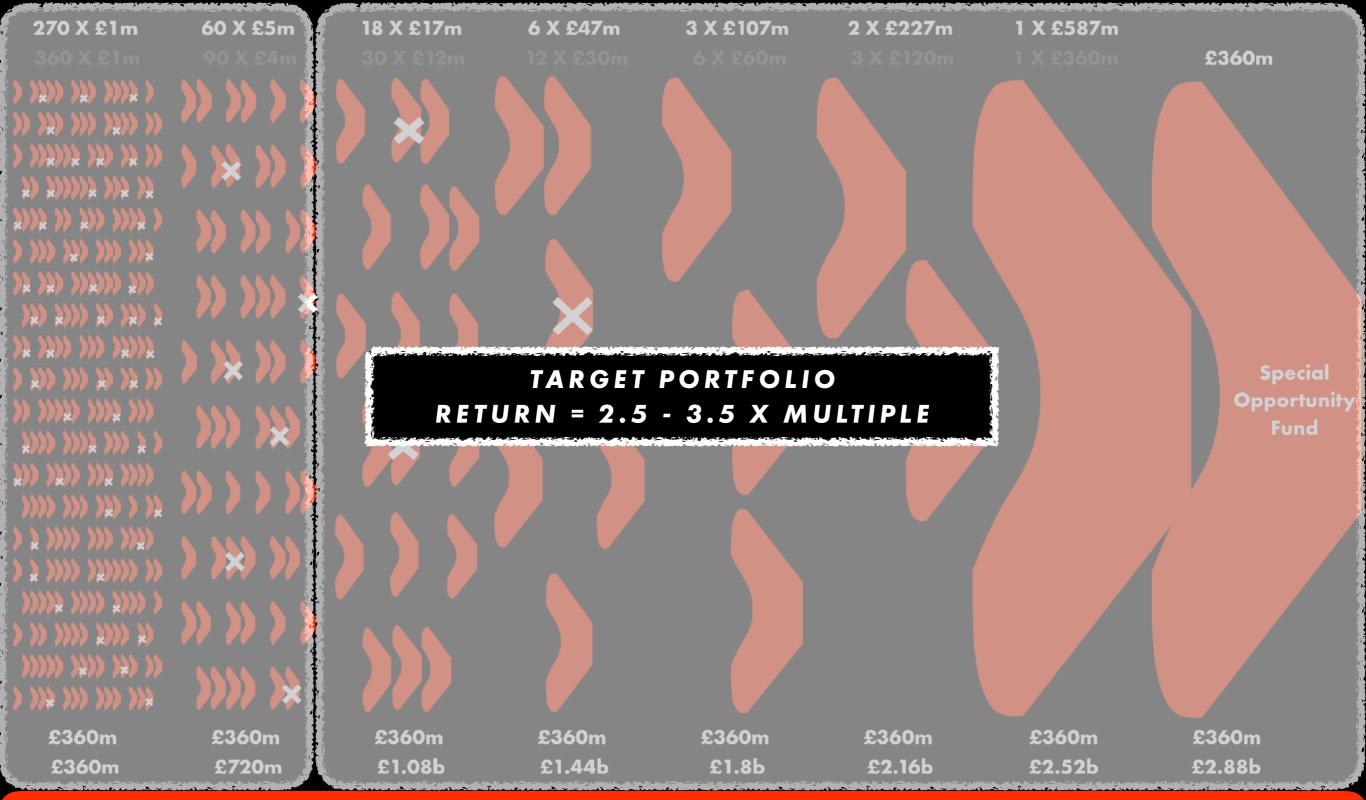




£360m Investment into Transform Global - The Sustainable Innovation and Development Bank

£3.24b





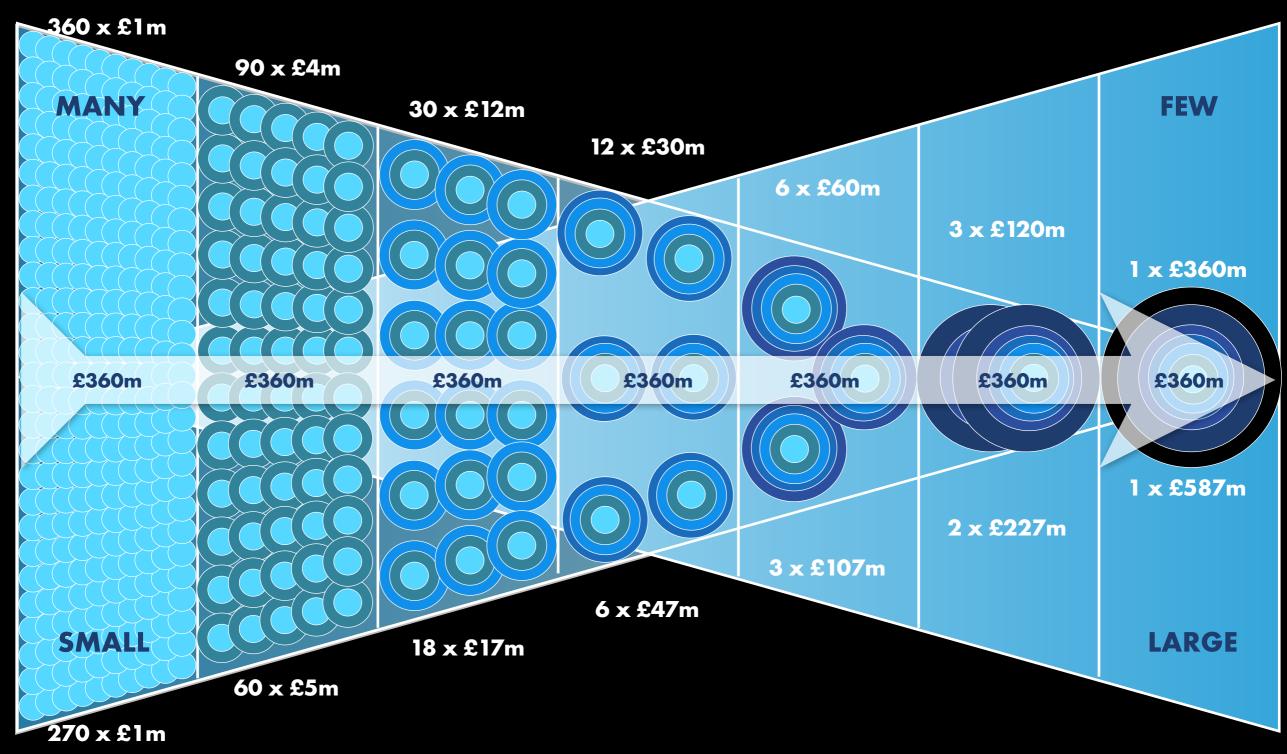
£360m Investment into Transform Global - The Sustainable Innovation and Development Bank

£3.24b



#### Another way to view the 'Butterfly Basket' portfolio structure

Starting with a volume of discovery and capacity building deals, investments compete for progressively larger rounds with added value help and support. Co investment can be raised at each stage for the portfolio or for individual deals.



Risk starts high and lowers over time. Impacts start as medium but can increase along with the scale and success of the larger later stage investments. Returns start low but can increase through stages to deliver an attractive fund level ROI.



#### Investment focus and deal-flow

The core investment focus is maximum impact towards the sustainable development goals. The diverse set of SDGs are the themes and sub themes of impact investment. As the vision is global, scalable deals are prioritised. THE BIGCROWD PLATFORM MARKETING AND OUTREACH OTHER IMPACT INVESTMENT FUNDS UNIVERSITY & CORPORATE VENTURING PARTNERS AND PROFESSIONAL FIRMS ACQUISITIONS AND INVESTMENTS **FOUNDATIONS AND NGO'S** 

Due to the unique characteristics of the butterfly basket portfolio structure, high quality deal-flow is abundant from the parties listed above, including what will be sourced on the BIGCrowd platform when launched. So as not to distract from the system innovations included in the Transform Global model we are choosing not to give an explicit list of deal types or specific examples of target investments.

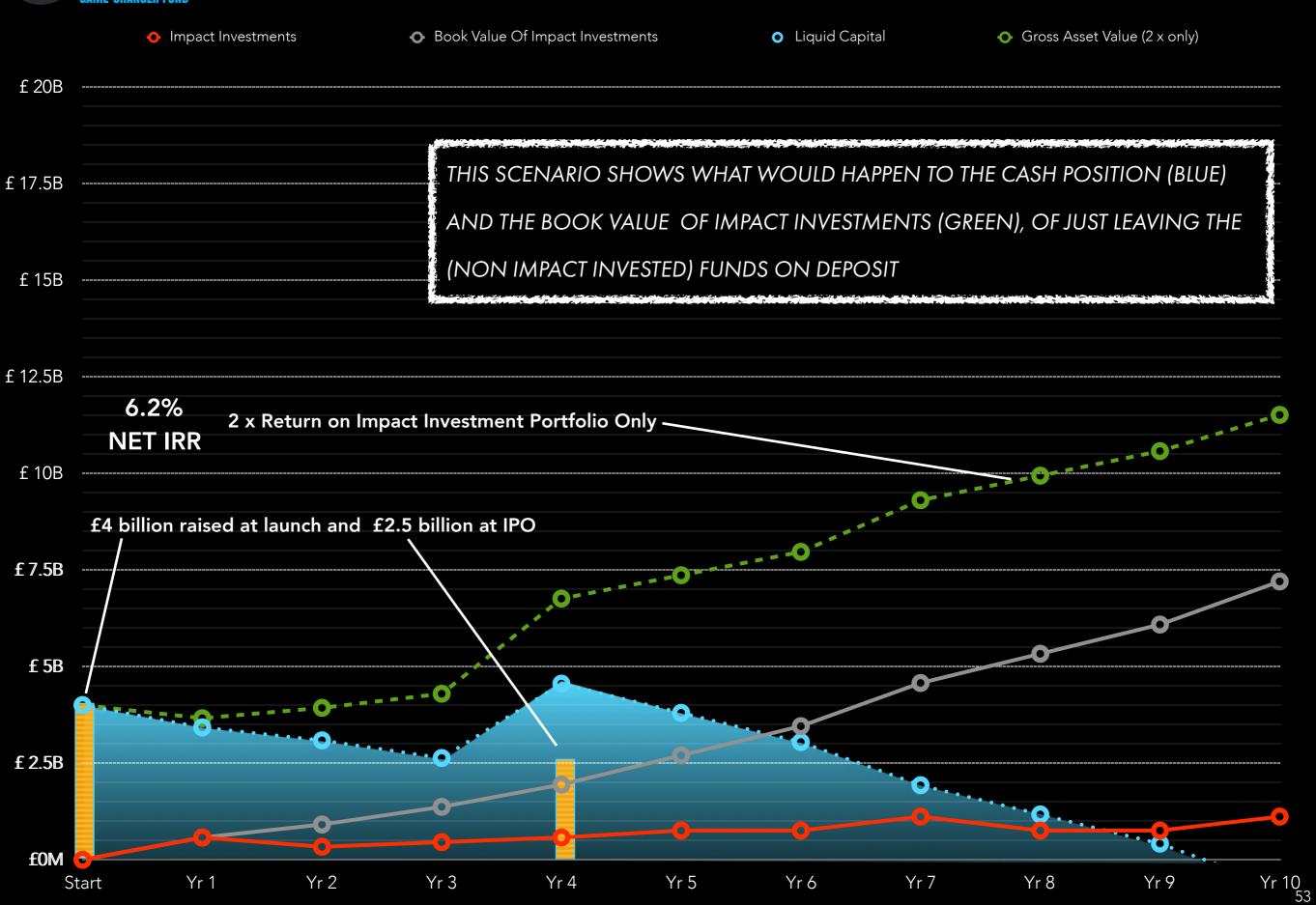


### Staggered portfolio investment

£4m _	15	30	30	30	30	30	30	30	30	30
12m		5	10	10	10	10	10	10	10	10
£30m	-	-	2	4	4	4	4	4	4	4
£60m	-	-	-	2	2	2	2	2	2	2
120m	-	-	-	-	1	1	1	1	1	1
360m	-	-	-	-	-	-	1	-	-	1
360m _  	1	-	The second secon			NG THEREAF	TER)		-	-

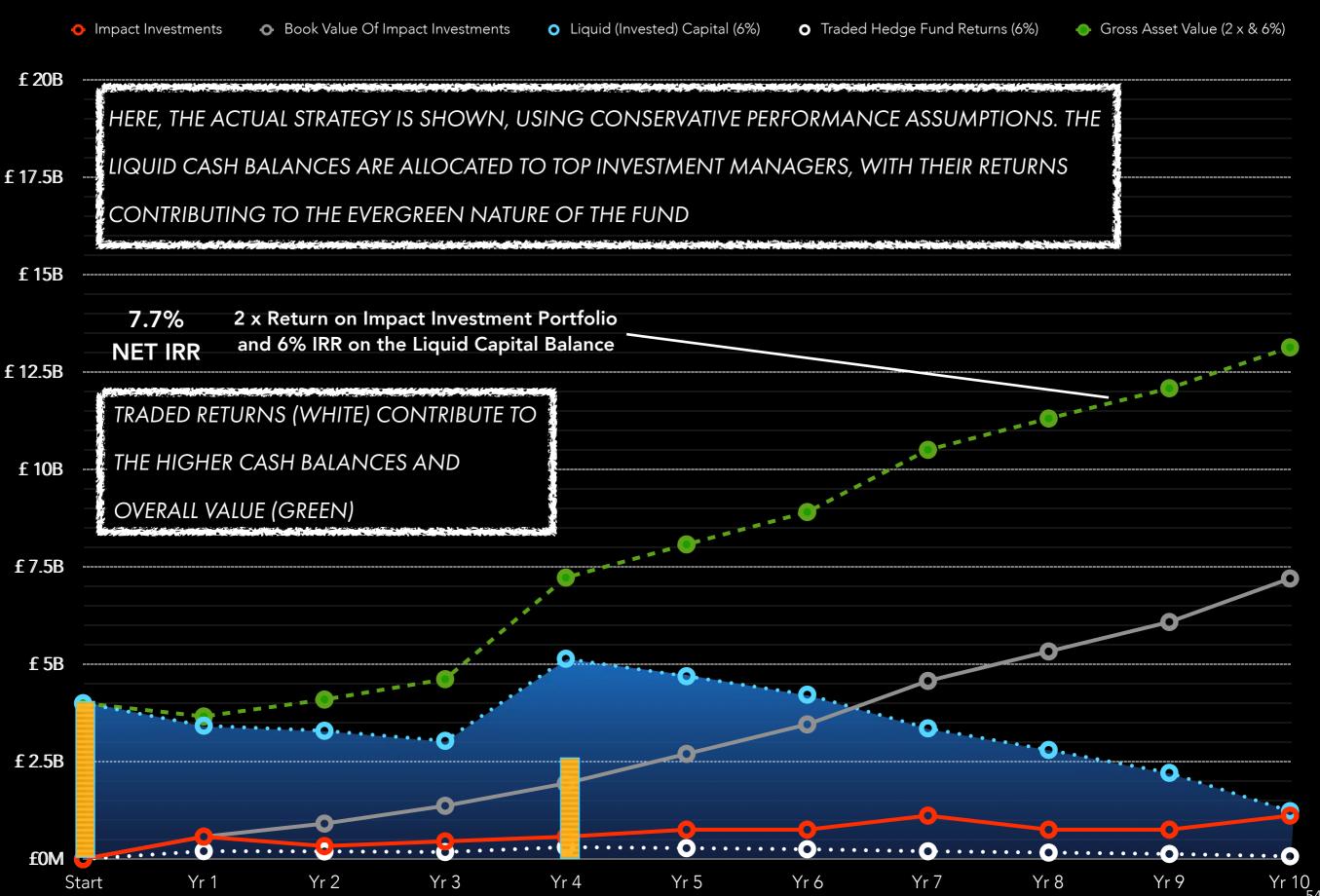


#### Capital allocation strategy and target returns

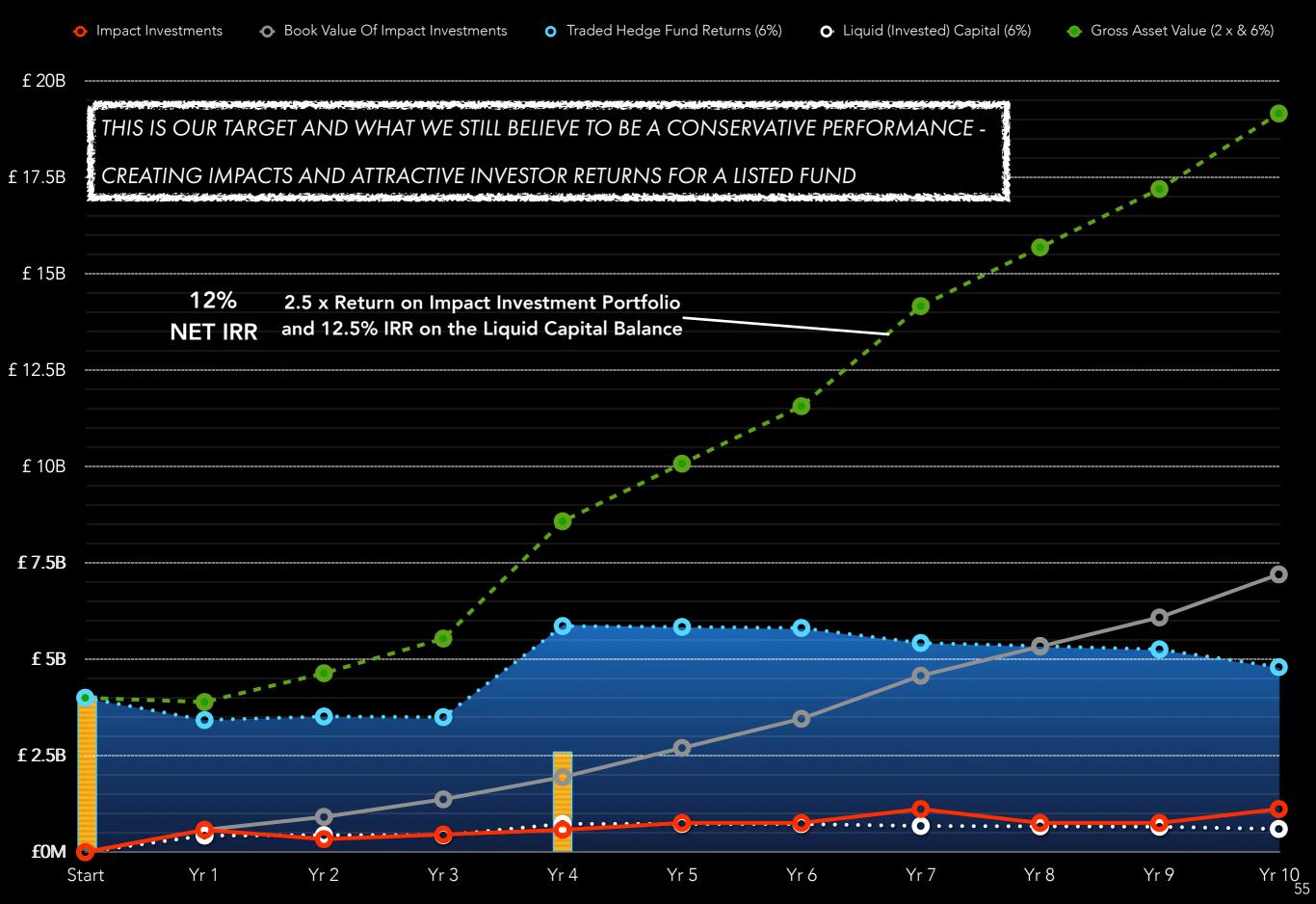




#### Capital allocation strategy and target returns



#### Capital allocation strategy and target returns



#### PART 5



# TRANSFORM GLOBAL TRUST FOUNDATION

#### **Progressive governance**

The Transform Global Trust Foundation is the governance vehicle to ensure that the direct portion of the Transform Global ecosystem is fit for purpose to deliver its long term impact objectives.

The indirect portion (what we are not able to control or directly influence the culture of) we aim to inspire. Specifically with:-

- Leadership
- Risk management
- Impact measurement

- Ethical decision making
- Responsible citizenship
- Mission management



#### **Operations**

The Transform Global Trust Foundation has a 5 Million A share stake (voting) in Transform Global Ltd, through which, over time as the founders A shares automatically convert to B shares (non voting), and as its capacity increases, it will increasingly be able to fulfil its governance role for material decisions that deviate from any agreed business plan and the founding 'Sustainable Charter' document.

With £5m of launch investment from the seed round, 5% of revenues will fund ongoing foundation governance operations, impact measurement and compliance.

## TRANSFORM GLOBAL TRUST FOUNDATION

#### Transparency and inclusion

The progressive

governance structure,

is designed to enable

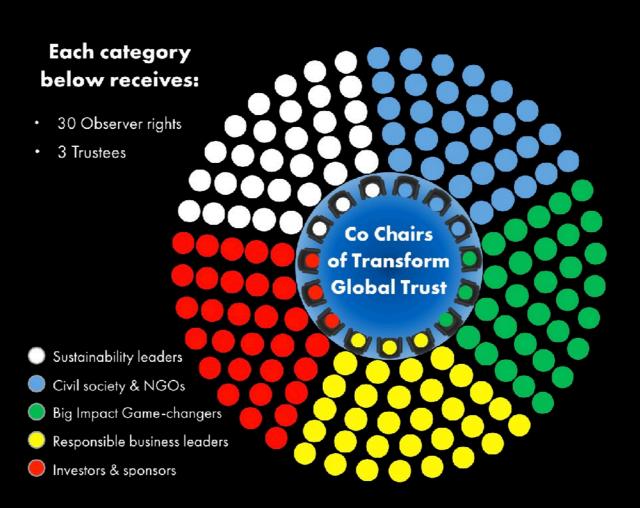
clear leadership at the

start, and over time an

increasingly strong

framework is designed

for all key stakeholders



to play a part in ensuring the model delivers maximum positive impact and blended returns for the long term.



### Thank you

To learn more, check out <u>www.transformglobal.co</u> or get in touch with Steve Podmore by emailing <a href="mailto:steve@transformglobal.co">steve@transformglobal.co</a> or calling 07853 008199